

TOP 25 IT Multinational Companies



Rank 2008	Rank 2007	Company	Web Site	Year est.	Year est. in Canada	Technology focus / area of specialization	2008 revenues (\$000)	*	% +/-	Employees in Canada
1	1	IBM Canada, Markham, Ont.	www.ibm.com/ca	1917	1917	IT products and services.	\$5,406,000	C	6%	19372
2	2	Hewlett-Packard (Canada), Mississauga, Ont.	www.hp.ca	1939	1961	IT solutions for businesses and consumers.	\$5,204,550	C	19%	5600
3	4	Microsoft Canada, Mississauga, Ont.	www.microsoft.ca	1975	1985	Software, services and solutions.	\$2,219,759	C	18%	900
4	3	Siemens Canada, Mississauga, Ont.	www.siemens.ca	1847	1912	Electrical engineering and electronics.	\$2,150,000	C	13%	2500
5	6	Cisco Systems Canada, Toronto	www.cisco.com/ca	1984	1990	Networking for the Internet.	\$1,364,204	A	2%	675
6	7	Apple Canada, Markham, Ont.	www.apple.com/ca	1976	1981	Computer hardware and software.	\$1,358,275	C	35%	n/a
7	5	Xerox Canada, North York, Ont.	www.xerox.com	1906	1953	Document imaging equipment.	\$1,177,748	C	3%	4000
8	12	Oracle Corp. Canada, Mississauga, Ont.	www.oracle.com/ca	1977	1984	Enterprise software.	\$902,530	A	34%	n/a
9	9	Accenture, Mississauga, Ont.	www.accenture.ca	1989	1989	Management consulting, technology and outsourcing services.	\$775,000	C	12%	5000
10	8	Motorola Canada, Markham, Ont.	www.motorola.ca	1928	1967	Wireless hardware products.	\$728,120	C	-16%	n/a
11	13	SAP Canada, North York, Ont.	www.sap.com	1972	1989	Collaborative e-business solutions.	\$671,585	C	15%	1003
12		General Dynamics Canada, Ottawa	www.gdcanada.com	1899	1948	Systems integration.	\$575,562	C	6%	5300
13	11	Ericsson Canada, Mississauga, Ont.	www.ericsson.com/ca	1918	1953	Mobile communication technology.	\$551,070	C	-29%	1500
14		Sapphire/Randstad Canada, Toronto	www.sapphireca.com	1981	1981	Staffing solutions.	\$548,000	A	58%	774
15	14	Sun Microsystems of Canada, Markham, Ont.	www.sun.ca	1982	1984	Hardware and software networking solutions.	\$497,813	C	16%	600
16	15	ADP Canada, Etobicoke, Ont.	www.adp.ca	1949	1979	Employer, claims, brokerage and dealer services.	\$476,002	A	20%	2300
17	16	Fujitsu Canada, Mississauga, Ont.	www.fujitsu.ca	1935	1985	IT consulting/integration/managed service/server/storage/PC.	\$380,000	C	4%	2450
18	17	Computer Sciences, Ottawa	www.csc.com	1959	1994	IT outsourcing, management consulting and systems integration.	\$303,089	C	-17%	1400
19	19	Ajilon Canada, Toronto	www.ajilon.ca	1978	1978	Consulting, managed services, contract staffing, outsourcing.	\$240,349	C	5%	180
20	21	Symantec, Toronto	www.symantec.ca	1982	---	Internet security technology.	\$209,407	A	-3%	n/a
21	22	CA, Mississauga, Ont.	www.ca.com	1976	1979	E-business software.	\$181,241	A	5%	n/a
22	18	TEKsystems (an Allegis Group Canada co.), Mississauga, Ont.	www.teksystems.ca	1995	1995	IT staffing.	\$161,840	C	9%	502
23	23	Primus Telecommunications Canada (data and Internet), Etobicoke, Ont.	www.primustel.ca	1994	1997	Voice, data/Internet and VoIP solutions.	\$122,193	C	15%	772
24	24	SAS Canada, Toronto	www.sas.com/canada	1976	1988	Business intelligence and predictive analytics software and services.	\$98,000	C	7%	234
25		McAfee, Markham, Ont.	www.mcafee.com/ca-en/	1987	---	IT security software solutions.	\$61,727	C	24%	n/a

A indicates revenues are publicly available. B indicates figures have been confirmed by the organization. C indicates revenue figures are Branham estimates. Exchange rate used for all U.S. \$ was 1.2246 and for all Euro was 1.705.

The Top 25 IT Multinational Companies listing highlights the leading foreign-owned IT organizations that maintain operations within Canada. Established leaders in the global marketplace, these firms make a significant contribution to the Canadian economy, and more specifically the Canadian ICT industry, by creating employment, encouraging innovation and stimulating growth. The revenue figures used to rank these companies consist of only domestic and/or export revenue generated by the organizations' Canadian entity.

Hewlett-Packard (Canada) closed in on perennial number one company IBM Canada

by generating an estimated \$5.2 billion in revenue in 2008, a 19 per cent increase compared to 2007. Hewlett-Packard made headlines in mid-2008 with the announcement that it would acquire EDS, a global technology services company and last year's number 10 ranked IT Multinational operating in Canada. The deal was valued at US\$13.9 billion, one of the largest ever in the technology industry. Microsoft Canada achieved 18 per cent estimated revenue growth in 2008, surpassing fourth-ranked Siemens Canada, and reclaiming its position in the top three in 2008.

Three companies made their first appearances on the Top 25 IT Multinational Companies listing in 2008. General Dynamics Canada, an arm of the company's Information Systems and Technology unit, debuted at number 12, generating more than \$575 million in 2008. Sapphire/Randstad Canada made the transition from the Top 250 listing in 2008, landing in the number 14 spot this year by achieving 58 per cent revenue growth compared to 2007. IT security software company McAfee cracked the Top 25 for the first time in 2008, achieving an estimated 24 per cent revenue growth for the number 25 position.